

Socio-Economic **Research Centre** SERC 社会经济研究中心

Knowledge is Power Sharing Event 2025

Malaysia 2025 & Beyond: The Economic Challenges

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Agenda



Global Economy in the "VUCA" Year 2025



Malaysia's Economic Outlook in 2025: Insights and Trends



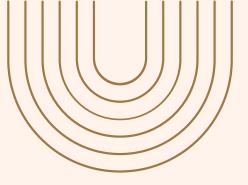
Trump's Trade and Economic Agenda: Potential Spillovers on Malaysia

Global Economic Outlook

The "VUCA" Year 2025

KEY TAKEAWAYS

- Global growth "steadying", albeit settling at lower rate
- Growth divergence in key economies facing their own challenges.
- The Trump's factor "The elephant is in the room"
- Tariff moves upend inflation expectations
- Monetary easing to continue, albeit at varying pace
- Downside risks have risen Negatives outweigh Positives

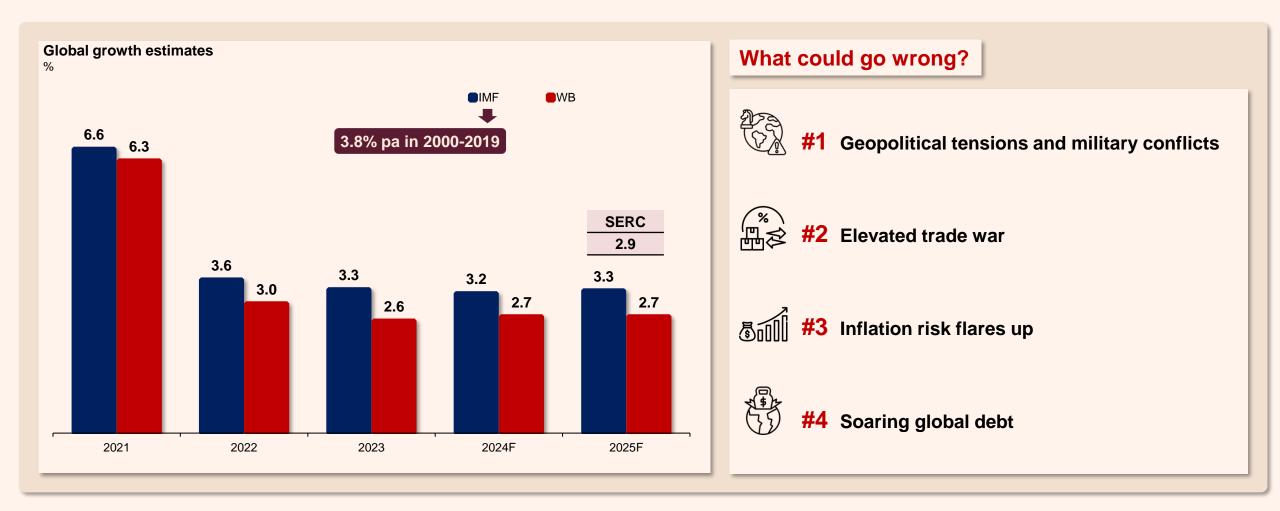


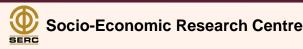
V olatility Uncertainty

Complexity

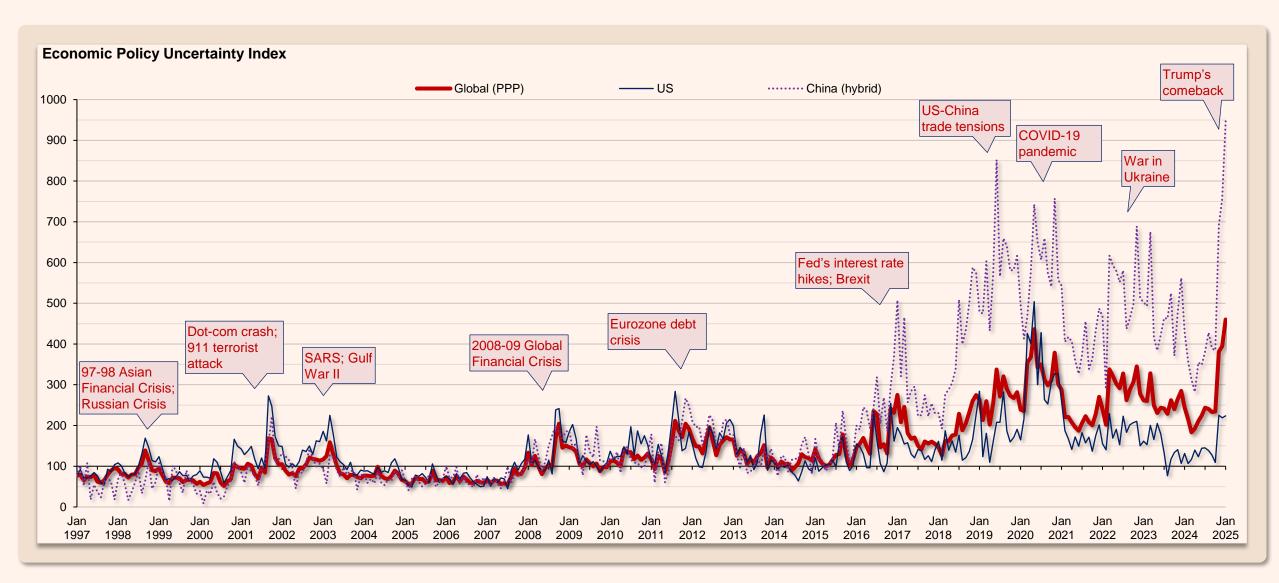


Global growth to remain subdued amid lingering uncertainty



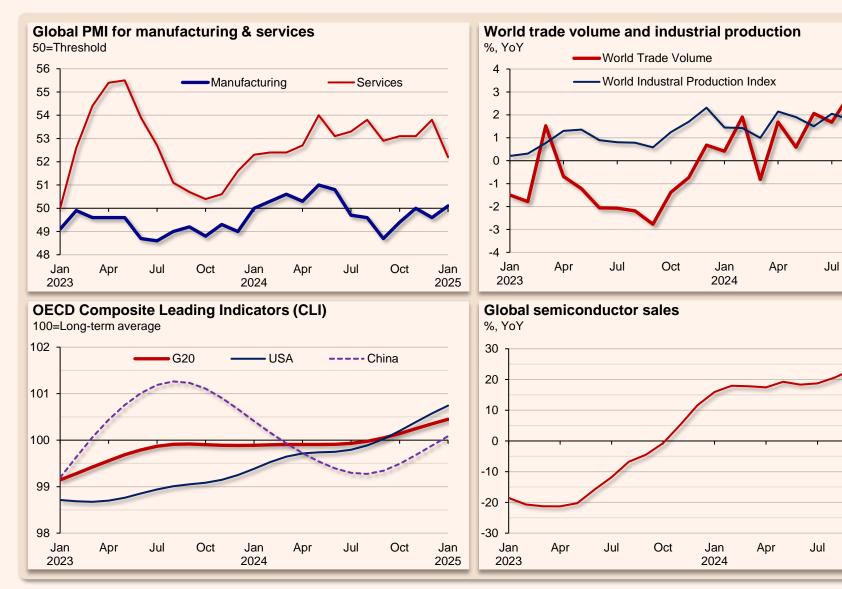


The Economic Policy Uncertainty (EPU) Index spiked up



Source: Global: Davis (2016); United States: Baker, Bloom and Davis (2016); China (hybrid): Baker, Bloom, Davis and Wang (2013) & Davis, Liu, and Shang (2019)

Global current and forward indicators show mixed trends



- Global manufacturing PMI edged above the 50-point mark for the first time since Jun 2024, reaching an 8-month high of 50.1 in Jan 2025.
- Global Services PMI in Jan 2025 remains in expansionary territory, though new business growth has slowed.
- The OECD composite leading indicators signal steady global growth outlook.

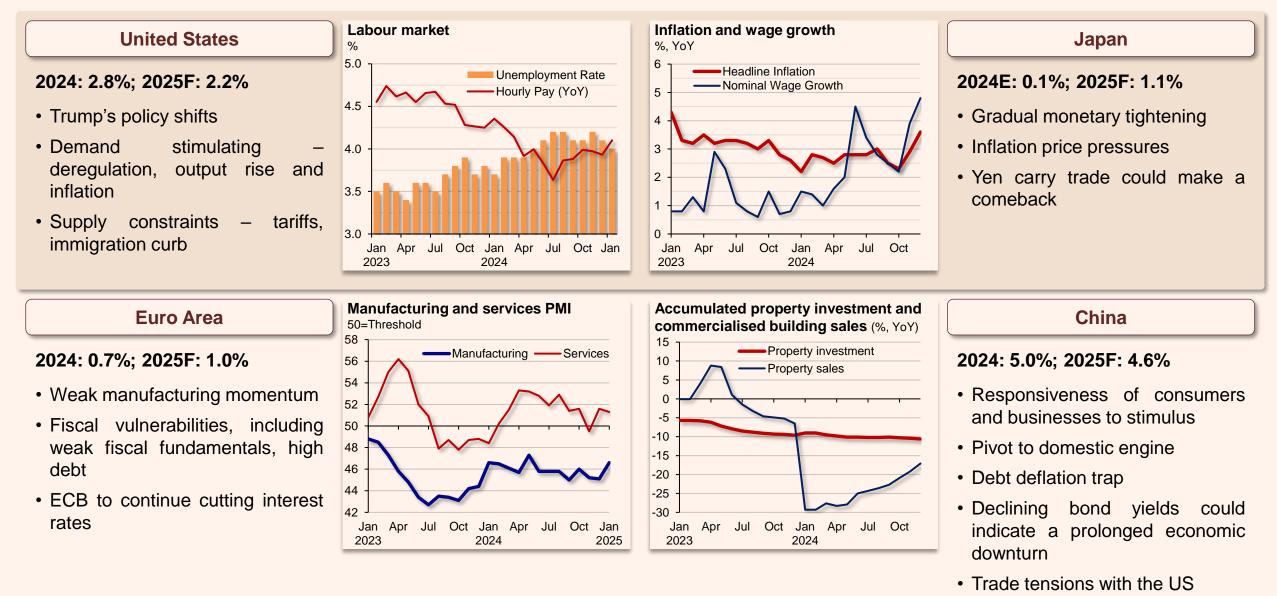
Oct

Oct

- Global trade volume grew for the eighth consecutive month in Nov 2024.
- Global semiconductor sales surged 19.1% in 2024. The WSTS forecasted that semiconductor sales will grow by 11.2% in 2025.

Source: S&P Global; Organisation for Economic Co-operation and Development (OECD); CPB Netherlands; Semiconductor Industry Association (SIA)

Growth divergence in key economies – Facing challenges



Source: US Bureau of Labor Statistics; S&P Global; Statistics Bureau, Japan; Ministry of Health, Labour and Welfare (MHLW), Japan; National Bureau of Statistics of China (NBS China)



Malaysia's Economic Outlook

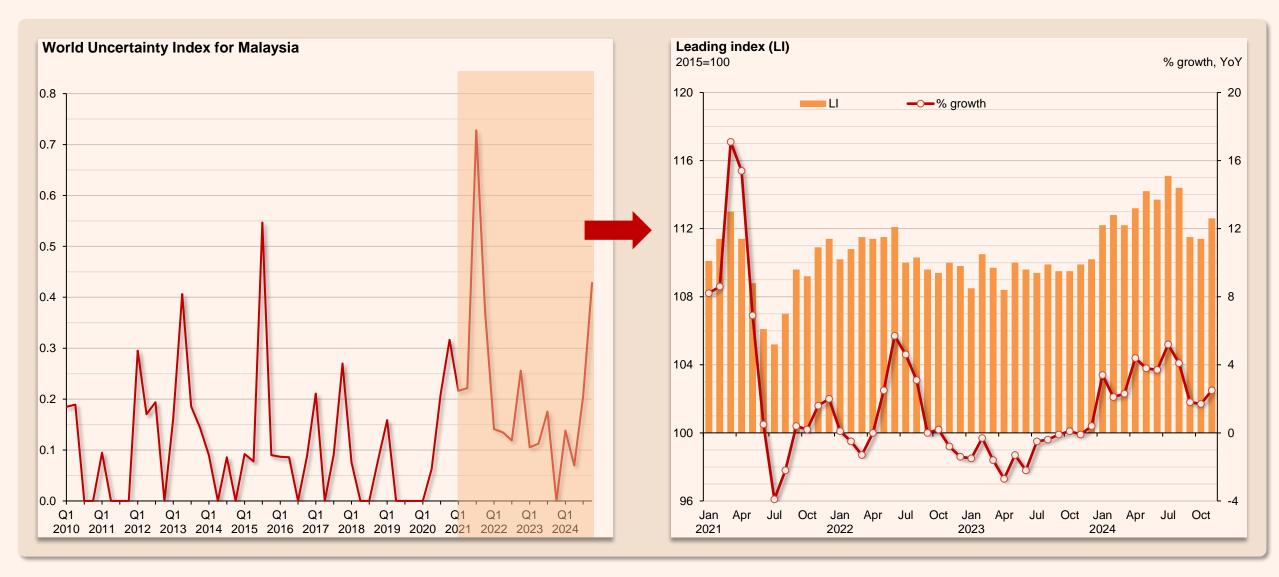
Cautiously Promising Outlook 2025: Insights and Trends

KEY TAKEAWAYS

- Continued economic expansion amid external and domestic challenges
- Supportive expansionary fiscal and still accommodative interest rates
- Domestic demand still anchoring growth
- Trump's blanket tariffs policy will impact exports and investment flows
- Wary of inflation expectations and increased business costs
- BNM to keep interest rate steady at 3.00% in 2025

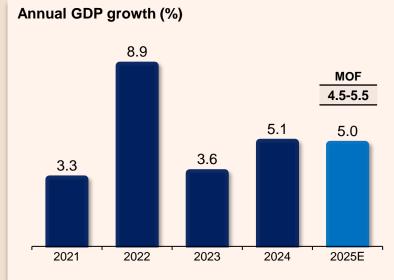


World Uncertainty Index for Malaysia vs. the leading indicators



Source: World Uncertainty Index (the index is associated with greater economic policy uncertainty (EPU), stock market volatility, risk and lower GDP growth). DOSM

The Malaysian economy to stay on course amid headwinds



Drivers of growth:

- **#1** Firm labour market conditions and continued discretionary consumer spending: Higher minimum wage, salary hikes for public servants, higher cash aids, and the EPF Flexible Account
- **#2** On-going public infrastructure projects; multi-year private investment expansion
- **#3** Sustained tourism activities



Risks for 2025: Largely external-driven

- **#1** A wide scale tariffs war impacts global growth and trade as well as supply chains disruption
- **#2** Further escalation of geopolitical conflicts
- **#3** Weaker-than-expected global growth, particularly the US and China
- **#4** Lower commodity and energy prices
- **#5** Faster-than-expected inflation (wage increases, petrol subsidy rationalisation, SST scope expansion, and inputs cost inflation)

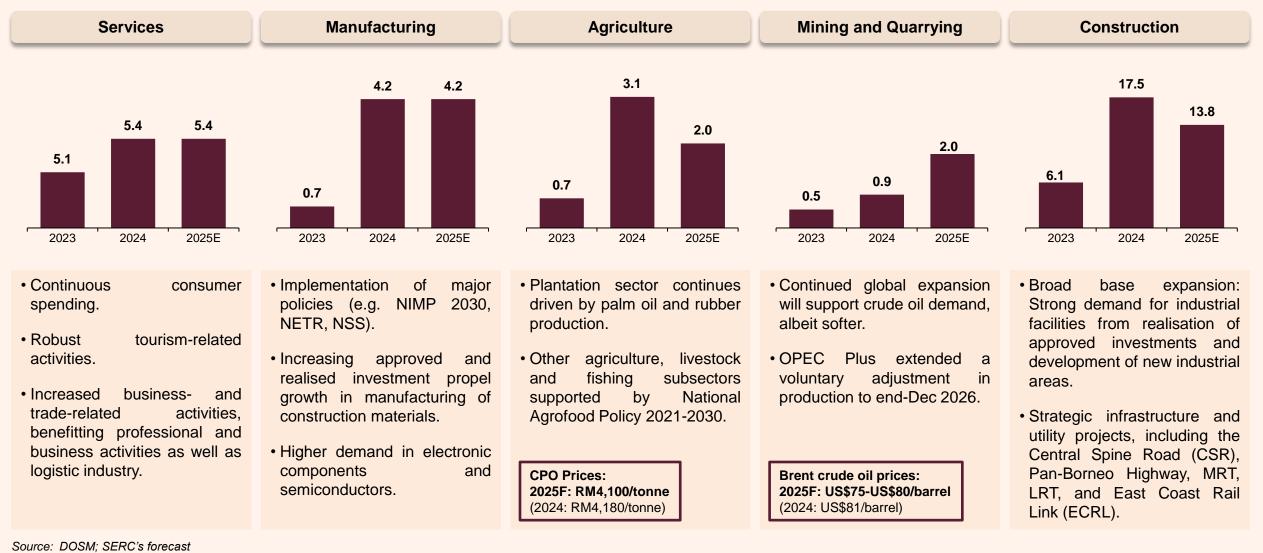
Source: DOSM; MOF; SERC's forecast



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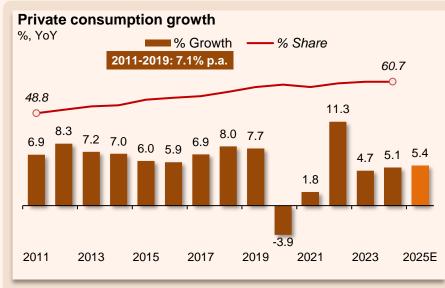
Bolstered by services, manufacturing, and construction activities

GDP growth by economic sector (%, YoY)

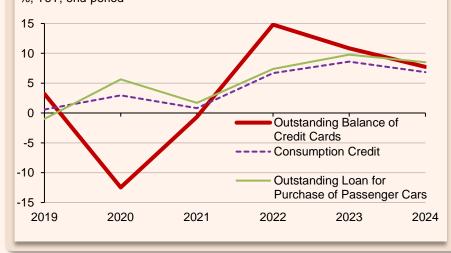


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Households could begin to bend, but not break



Selected private consumption indicators %, YoY, end-period



Real wage growth per employee



What are consumers spending on?

Note: Figure in parenthesis indicates % share of private consumption in 2024

Selected private consumption components % growth, YoY	2022 Q1	2022 Q2	2022 Q3	2022 Q4	2023 Q1	2023 Q2	2023 Q3	2023 Q4	2024 Q1	2024 Q2	2024 Q3	2024 Q4
Food and non-alcoholic beverages (24.1%)	4.6	11.0	6.8	5.5	3.4	2.8	4.9	5.9	4.0	7.2	3.7	3.8
Housing, water, electricity, gas and other fuels (15.6%)	2.5	7.7	6.8	10.6	8.9	6.3	5.9	5.6	7.5	3.8	5.3	3.1
Transport (13.8%)	8.3	89.8	54.8	10.7	11.2	6.1	11.0	10.1	6.4	8.9	13.7	12.4
Communication (10.7%)	11.6	10.5	10.6	7.7	7.2	7.1	7.8	7.3	6.0	4.0	3.6	8.0
Restaurants and hotels (9.1%)	10.9	36.7	43.3	16.0	9.1	5.1	7.8	7.6	8.4	10.5	14.2	13.8

Positives

- Improvement in disposable income and robust labour market conditions.
- Higher minimum wage, EPF Flexible Account 3 withdrawal facility, and the implementation of Public Service Remuneration System (SSPA).
- Improved targeted cash assistance programmes: RM13 billion in 2025.
- Sustained tourism activities: Target 31.4 million tourist arrivals in 2025 (25.0 million in 2024).

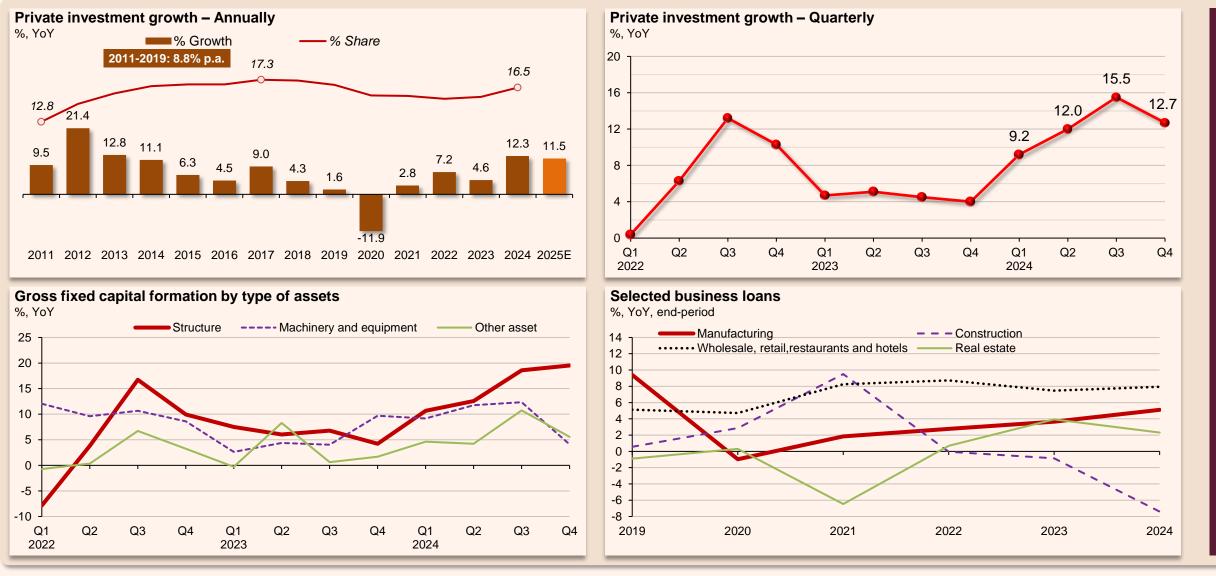
Dampener

- Rising cost of living pressure.
- Consumer inflation from the fuel subsidy rationalisation, pass-through from increased business costs.

Source: DOSM; BNM; SERC's forecast



A multi-year expansion in private investment cycle

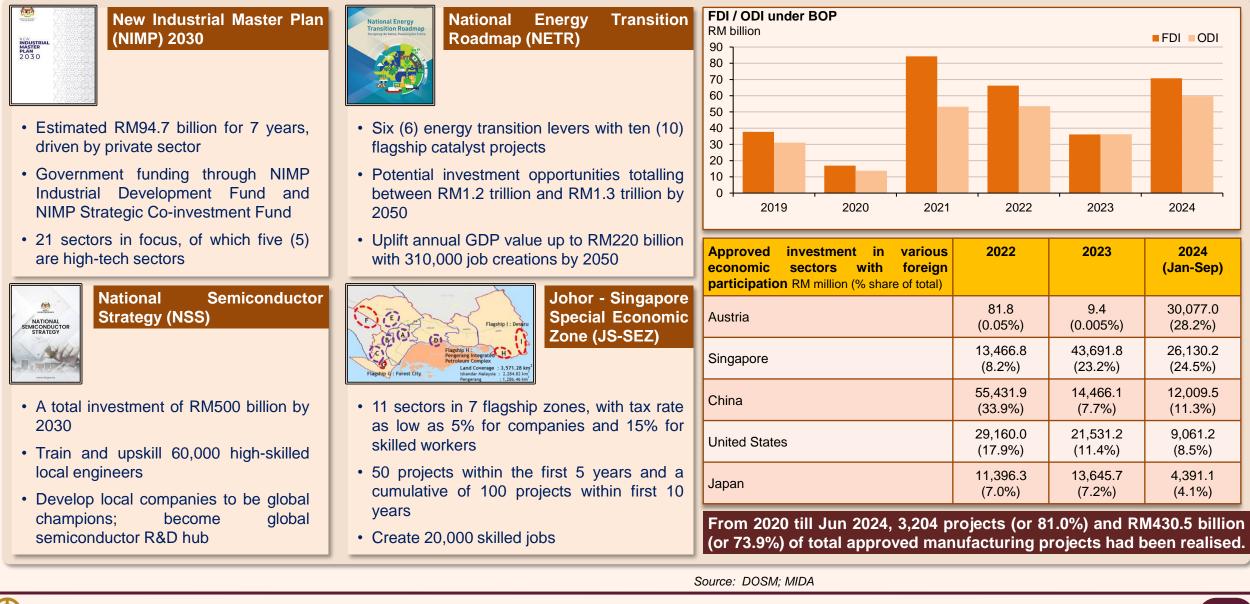


Source: DOSM; BNM; SERC's forecast

Note: Revision and expansion of the loans/financing data in 2022.

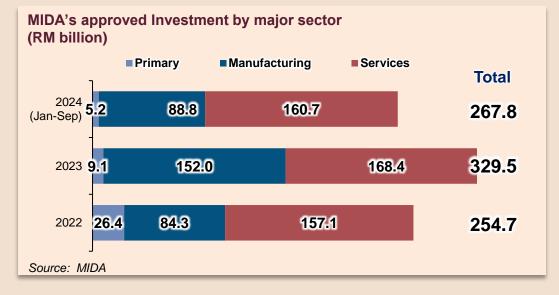


Catalytic drivers of private investment



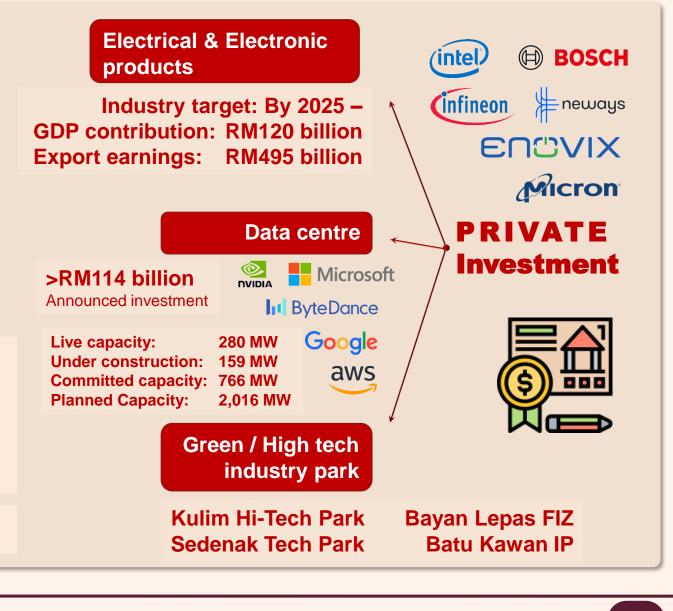
SERC

Data lend credence to continued upturn in private investment cycle

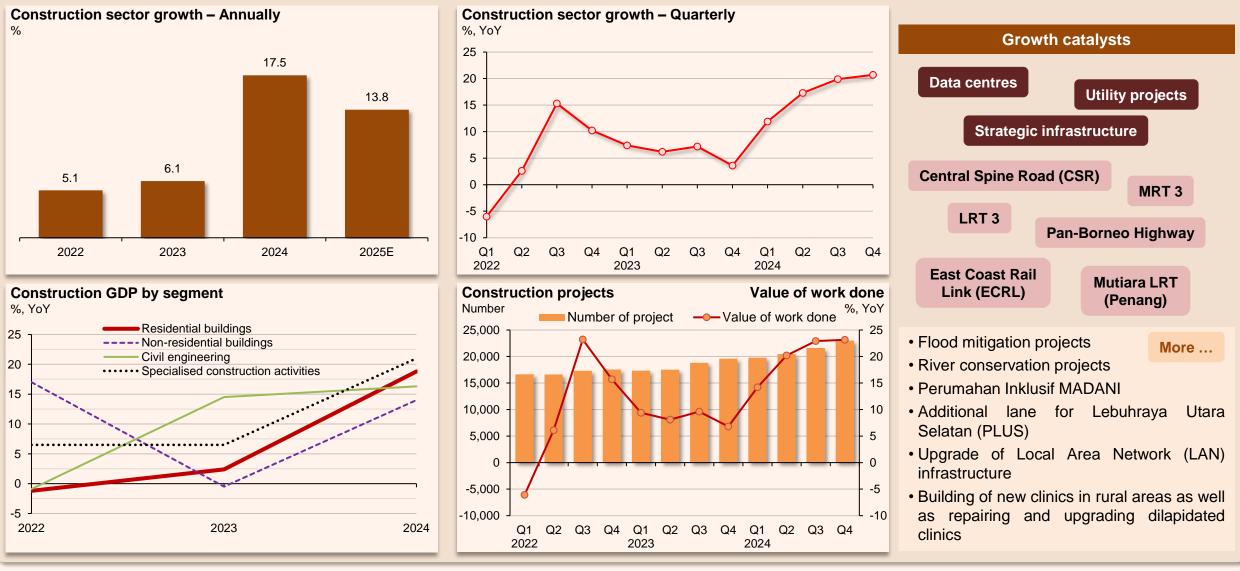


Public investment: Progress for selected key public projects

TransportHighwayPan Borneo SarawakPan Borneo Sabah Phase 1A78%Central Spine Road66%	Renewable energySolar energyCypark Solar PlantBatang Ai Floating Solar FarmHydroelectricity
Train transit LRT3 98%	Baleh Dam43%Nenggiri Hydro41%
RTS Link (Infrastructure) Complete ECRL 78%	NetworkMyDIGITAL 5G82% coverage



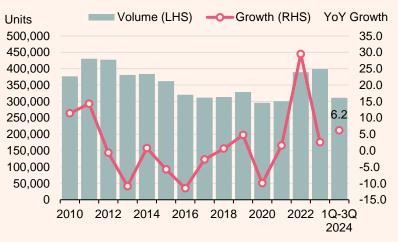
Construction sector boom to continue



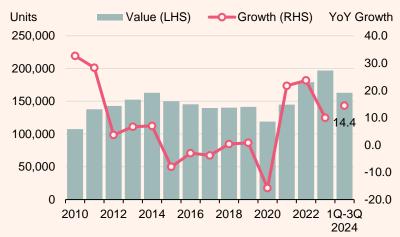
Source: DOSM; SERC

Malaysia's key property market trends: Transactions

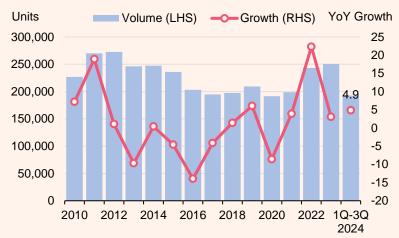
#1 Property Transaction Volume



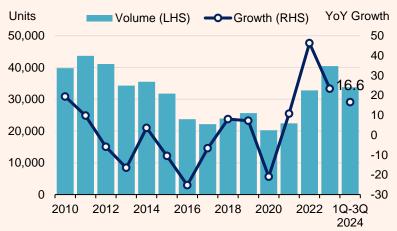
#2 Property Transaction Value



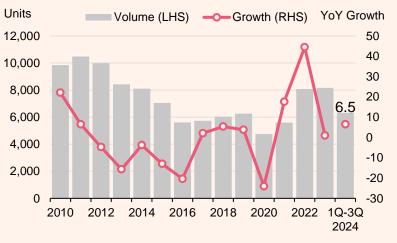
Residential



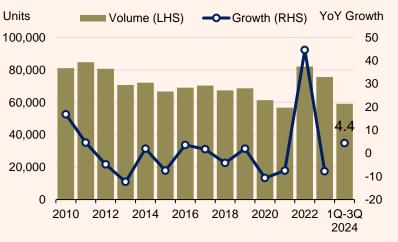
Commercial



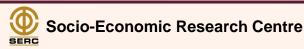
Industrial



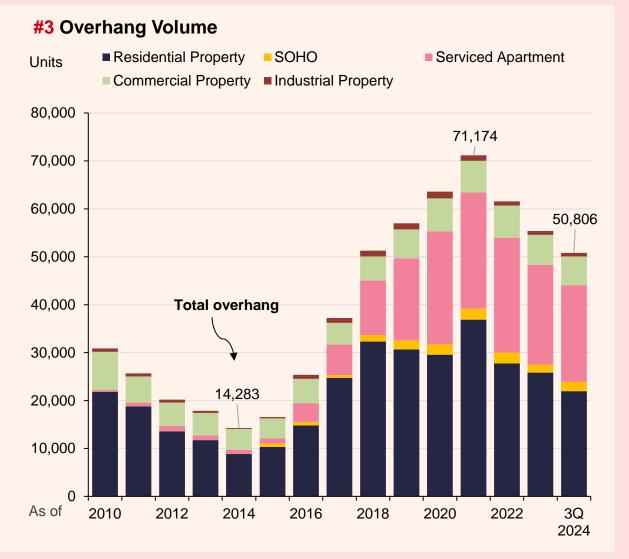
Agriculture

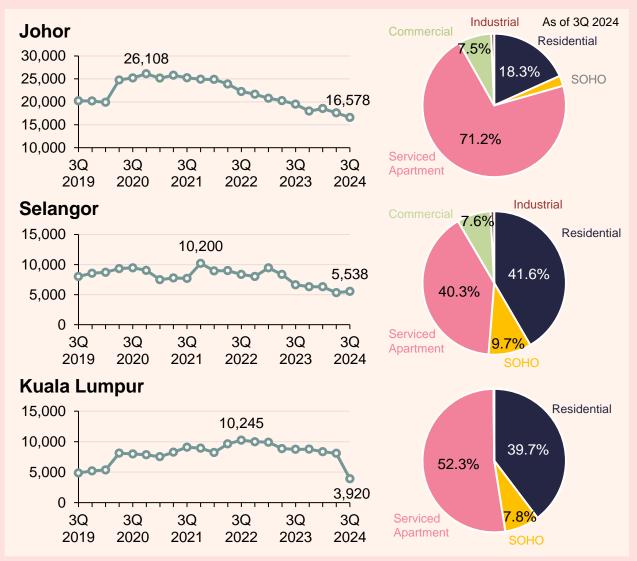


Source: National Property Information Centre (NAPIC)



Malaysia's key property market trends: Overhangs





Source: National Property Information Centre (NAPIC)



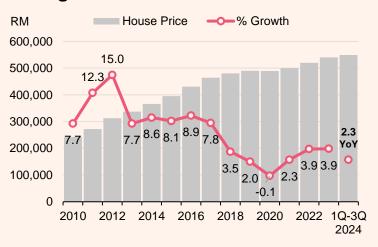
Average house prices in Malaysia and selected states



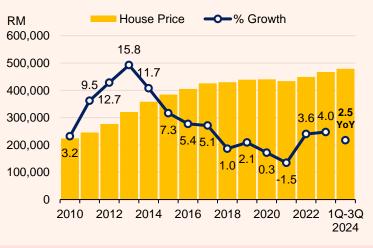




Selangor

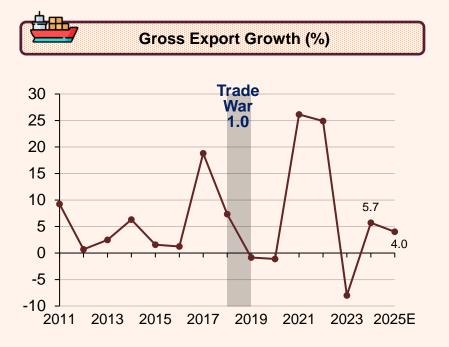


Pulau Pinang



Note: The average house price represents the mean price of terraced, high-rise, semi-detached, and detached houses. Base year = 2010 Source: National Property Information Centre (NAPIC)

Will exports disappoint in 2025?

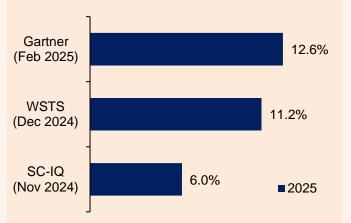


- Be wary of the trade war impact on global trade growth
- The ongoing global tech upcycle, continued growth in non-electrical and electronic goods
- Potential trade diversion effect from Trump 2.0, albeit lower.

WTO's merchandise trade volume growth (%) (Oct 2024)



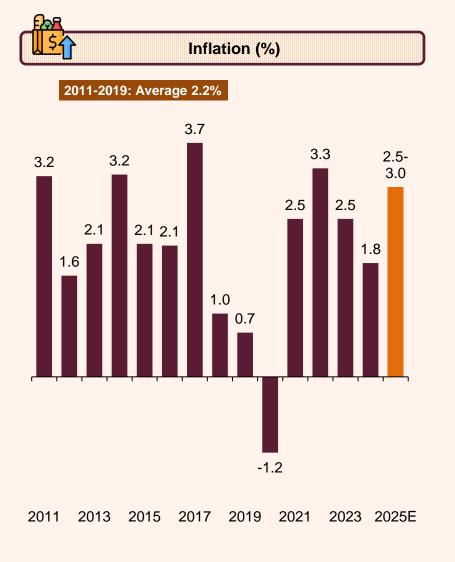
Selected semiconductor market forecast:

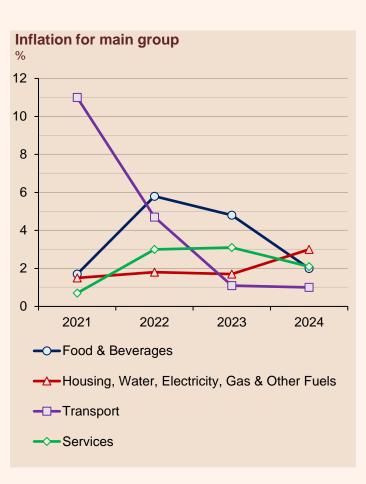


Approved export-oriented manufacturing investment (RM million)	2023	2024 (Jan-Sep)
Electrical & Electronics	85,427.3	46,960.0
Chemicals & Chemical Products	8,906.1	7,021.3
Machinery & Equipment	22,558.2	6,316.4
Petroleum Products (Inc. Petrochemicals)	939.5	2,513.9
Plastic Products	4,137.8	1,297.5
Scientific & Measuring Equipment	1,307.0	982.4
Textiles & Textile Products	241.8	852.0
Wood & Wood Products	392.9	767.3
Rubber Products	897.8	581.3
Furniture & Fixtures	420.3	402.8

Source: DOSM; MOF; MIDA

Inflation risk can tilt higher amid a resilient labour market





Signs emerge of inflation expectations becoming de-anchored, risking a wageprice spiral, or when private and public wages spur demand

External drivers

- Trade war spillovers; supply chains disruption
- · Volatility in global commodity prices.

Internal drivers

- Pay hikes for civil servants (1.7 million or 10.2% of total employment)
- Petrol subsidy rationalisation in mid-2025
- Increased business costs pass-through effects

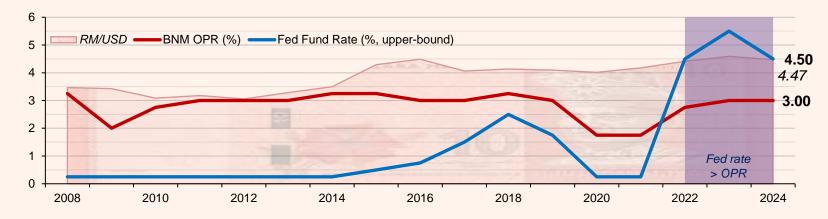
Source: DOSM; SERC



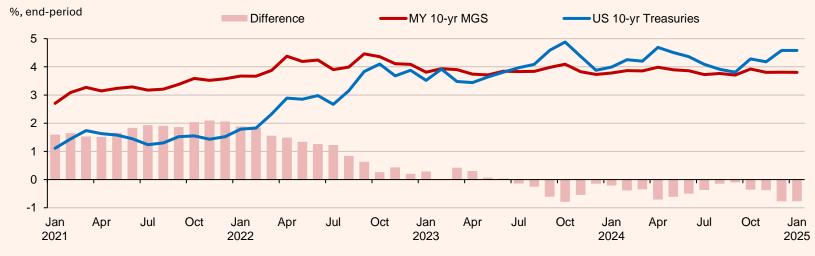
What could make BNM to move the interest rate needle?

BNM OPR vs. Fed Funds Rate vs. RM/USD

Rate at end-period



Yields: MY 10-year MGS vs. US 10-year Treasuries



Source: Fed; BNM; US Treasury Department

- Closely watch on signs emerge of inflation expectations becoming deanchored, risking a wage-price spiral, or when fuel subsidies kick in.
- Baseline is a **NEUTRAL monetary policy,** keeping the policy rate unchanged at 3.00% in 2025.
- Cut interest rate if GDP growth slows to below 4.0%.
- Keeping vigilance of the **potential risk** of **second-round cost-driven inflationary pressures** coming from the anticipated fuel subsidies rationalisation and wage increases.
- But, BNM is not inclined to hike interest rate to damp cost-driven inflation.
- High Fed rate holds longer means still wide US-Malaysia interest rate differentials restrain BNM to lower interest rate.



Where is the Ringgit heading under Trump 2.0?

MYR/USD during the Trump 1.0





MYR/USD during the Trump 2.0

Supportive factors:

- Positive economic and financial fundamentals
- Fiscal consolidation and reform measures
- Trade surpluses; continued inflow of (FDI)
- Continued coordinated actions by the Government and BNM

Dampening factors:

- Escalation in trade tariffs conflict
- Geopolitical tensions dampen investors' sentiment on risky assets in emerging markets
- More gradual reduction in US policy rate due to inflation and strong US economy
- Higher US bond yield and greater financial market volatility.

Source: BNM



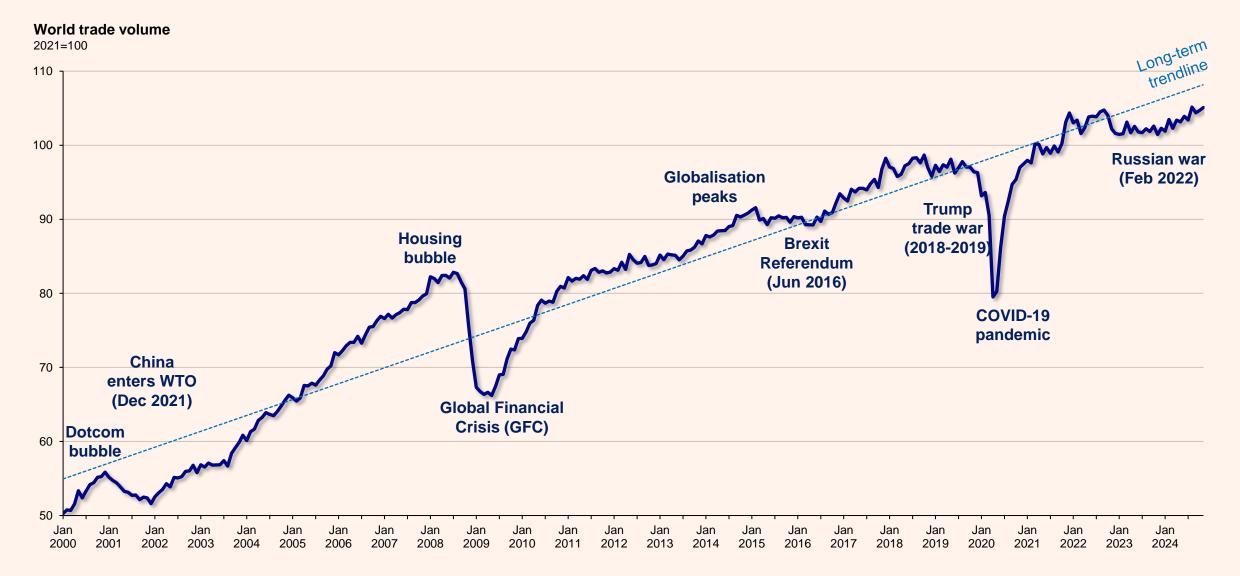


Trump's Trade and Economic Agenda:

Potential Spillovers on Malaysia

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Trump's tariffs reshaped global trade relations



Source: CPB Netherlands

The United States is Malaysia's third largest trading partner

The US accounted for 11.3% of total Malaysia's trade value in Jan-Dec 2024 (average 9.0% in 2016-2020, 9.5% in 2021-2023)



The US is Malaysia's second largest exports destination in Jan-Dec 2024



Exports value (RM million)	% share	<mark>% growth</mark> (YoY)
108,373	54.6	+22.7
28,826	14.5	+30.4
17,782	9.0	+25.1
7,705	3.9	+35.0
7,038	3.5	+14.3
2,743	1.4	+117.5
2,613	1.3	+15.1
2,074	1.0	+19.2
2,062	1.0	+48.2
1,643	0.8	+68.7
17,789	8.8	+4.0
198,647	100.0	+23.2
169,724	85.4	+24.3
180,858	91.0	+25.5
	(RM million) 108,373 28,826 17,782 7,705 7,038 2,743 2,613 2,074 2,062 1,643 17,789 198,647 169,724	(RM million) 108,373 54.6 28,826 14.5 17,782 9.0 17,705 3.9 7,038 3.5 2,743 1.4 2,613 1.3 2,062 1.0 1,643 0.8 17,789 8.8 198,647 100.0 169,724 85.4

More than half of the exports to the US are E&E products.

Major export products to the US by HS code in Jan-Dec 2024

• Products diversification is limited - top 5 category constituted 85.4% of overall exports to the US.

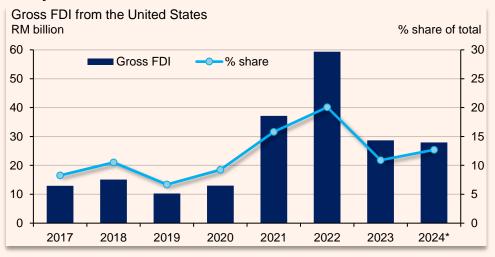
• Other products, in total, did not register strong growth compared to the top 10 categories.



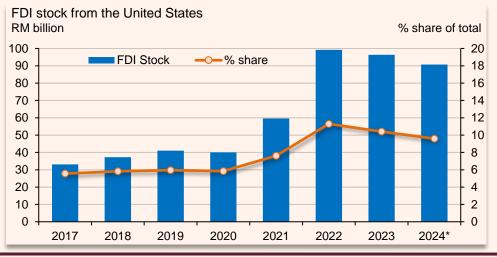
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The United States is Malaysia's key source of investment

The United States ranked second in terms of gross FDI in Malaysia in 2023



The United States was the fourth largest investor in terms of FDI stock as at end-Sep 2024



Approved US's participation in the manufacturing projects in 2017-Sep 2024

Year	Number of projects	Investment amount (RM million)	Rank
2017	18	1,107.2	9
2018	18	3,155.0	5
2019	37	14,226.2	2
2020	28	3,664.1	5
2021	21	1,146.1	8
2022	24	4,300.4	8
2023	27	18,119.7	2
2024 (Jan-Sep)	14	8,020.8	3

Source: MIDA



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Source: BNM * For 2024, Jan-Sep only.

Will Malaysia on the US's radar for trade actions

In Jan-Dec 2024:

No.	Top trading partners	Trade value (USD billion)	% share	Top importing economies	Import value (USD billion)	% share	Top deficit partners	Deficit value (USD billion)	% share
1	Mexico	839.9	15.8	Mexico	505.9	15.5	China	-295.4	24.6
2	Canada	762.1	14.3	China	438.9	13.4	Mexico	-171.8	14.3
3	China	582.5	10.9	Canada	412.7	12.6	Vietnam	-123.5	10.3
4	Germany	236.0	4.4	Germany	160.4	4.9	Ireland	-86.7	7.2
5	Japan	227.9	4.3	Japan	148.2	4.5	Germany	-84.8	7.1
6	South Korea	197.1	3.7	Vietnam	136.6	4.2	Taiwan	-73.9	6.1
7	Taiwan	158.6	3.0	South Korea	131.5	4.0	Japan	-68.5	5.7
8	Vietnam	149.7	2.8	Taiwan	116.3	3.6	South Korea	-66.0	5.5
9	United Kingdom	148.0	2.8	Ireland	103.3	3.2	Canada	-63.3	5.3
10	India	129.2	2.4	India	87.4	2.7	India	-45.7	3.8
11	Netherlands	123.8	2.3	Italy	76.4	2.3	Thailand	-45.6	3.8
12	Ireland	119.8	2.2	United Kingdom	68.1	2.1	Italy	-44.0	3.7
13	Italy	108.8	2.0	Switzerland	63.4	1.9	Switzerland	-38.5	3.2
14	France	103.4	1.9	Thailand	63.3	1.9	Malaysia	-24.8	2.1
15	Brazil	92.0	1.7	France	59.9	1.8	Indonesia	-17.9	1.5
	Malaysia (#19)	73.2	15	Malaysia (#16)	52 5	16	Malaysia (#14)	-22.1	2.0
	Malaysia (#19)	73.2	1.5	Malaysia (#16)	52.5	1.6	Malaysia (#14)	-22.1	2.0

Source: US Census Bureau

A red flag analysis under Trump 2.0

Number of US trading partners' triggering red flags based on recent commercial policies and associated market outcomes

Trade or policy outcome	Number of trading partners meeting this condition
Excessive bilateral trade surplus in goods	21
Significant gain in competitiveness from exchange rate, subsidy/industrial policy, or productivity changes	62
Excessive threat to US bilateral exports in home market	20
Subject to significant scrutiny during first Trump Administration	26
Import tariffs far in excess of comparable US level	59

Fourteen trading partners of the US triggered at least three red flags



Source: ZEITGEIST SERIES, Global Trade Alert



Who taxes whose imports more?

Foreign	US exports	Fore	eign applied i	mport tariff	rate minus US	S applied impor	t tariff: Perce	entage (%) of	products wh	ere:
economy	to foreign economy in			US tari	iff higher by	Tariff gap	Foreign tari	ff higher		
2024 (US\$ billion)	>20%	10%-20%	5%-10%	More than 5% higher	between - 5% and +5%	More than 5% higher	5%-10%	10%-20%	>20%	
EU-27	370.2	0.2	0.8	3.8	4.8	84.1	11.1	7.5	3.3	0.3
China	143.5	0.3	0.8	4.4	5.5	53.1	41.5	32.1	7.5	1.9
United Kingdom	79.9	0.2	1.6	6.5	8.3	82.9	8.7	5.5	2.9	0.3
Japan	79.7	0.4	1.2	6.1	7.7	85.3	6.9	4.1	2.1	0.7
Brazil	49.7	0.2	0.2	1.4	1.8	30.3	67.9	31.8	29.5	6.6
India	41.8	0.2	0.0	0.0	0.2	12.2	87.6	31.8	36.6	19.2
Malaysia	27.7	0.6	3.5	8.4	(12.5)	62.2	25.3	8.2	10.6	6.5
		<<< Growing	foreign export	er disadvanta	ige			Growing US	exporter disa	dvantage >>>
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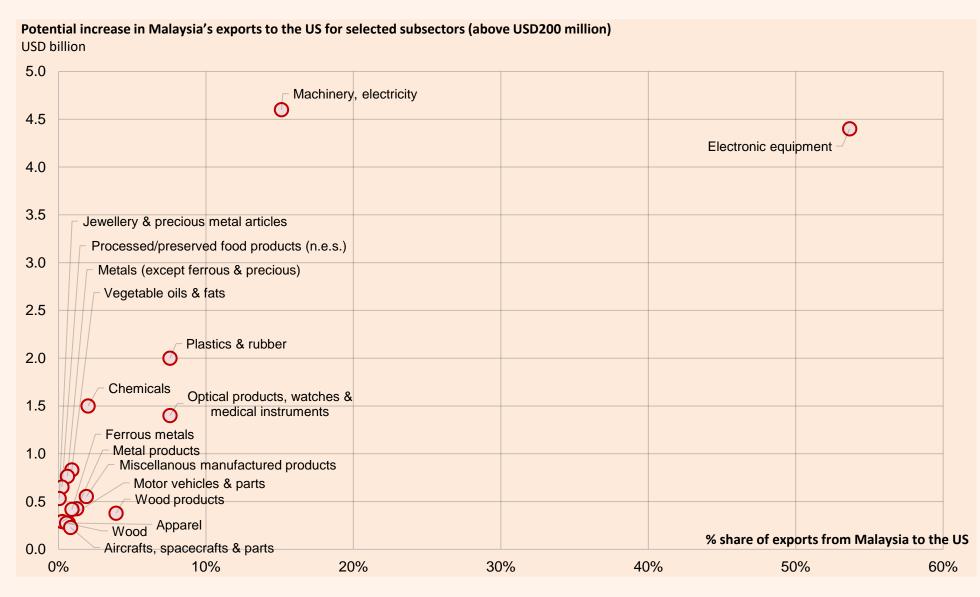
Note: Applied Most Favoured Nation import tariff rates on 5000+ products obtained from latest reported to the WTO.

Most fine-grained product tariff data available that is comparable across nations. Analysis restricted to ad-valorem (percent) tariffs. Export data downloaded from U.S. Census Bureau.

In 12.5% of products, US import tariff rates is higher by more than 5% Local tariffs often exceed US import tariffs by a larger margin

Source: Global Trade Alert

Malaysia's exports to the US: Potential gain from trade substitution



- In total, potential increase in export value to the US amounted to USD22 billion, with subsectors like machinery & electricity, electronic equipment, and plastics & rubber, topping the list.
- addition the • In to 17 subsectors that registered potential increases of at least USD200 million, other subsectors such as mineral products, pharmaceutical and cocoa components, beans & products, also exhibited significant potential increases.

Source: ITC (last accessed on 15 Feb 2025)

Malaysia's exports to China: Potential gain from trade substitution

Potential increase in Malaysia's exports to China for selected subsectors (above USD200 million) **USD** billion 30 Electronic equipment 25 Beauty products & perfumes Wood **Glass** articles 20 Metal products Processed/preserved food products (n.e.s.) Paper products Ferrous metals 15 Mineral resources Vegetable oils & fats 10 Optical products, watches & medical instruments Machinery, electricity 0 O Chemicals 5 Plastics & rubber Metals (except ferrous & precious) % share of exports from Malaysia to China Natural latex 0% 20% 30% 40% 50% 10% 60% & rubber

- In total, potential increase in export value to China amounted to USD50 billion, with subsectors like electronic equipment, machinery & electricity, and chemicals, topping the list.
- addition to • In the 16 subsectors that registered potential increases of at least USD200 million, other subsectors such as motor vehicles & parts, miscellaneous manufactured products, fish & shellfish, eggs, honey and edible animal other exhibited products, also significant potential increases.

Source: ITC (last accessed on 15 Feb 2025)

China's exports to Malaysia: Potential impact from trade diversion



 In total, potential increase in export value from China to Malaysia amounted to USD47 billion, with electronic equipment and machinery & electricity leading among the sub-sectors.

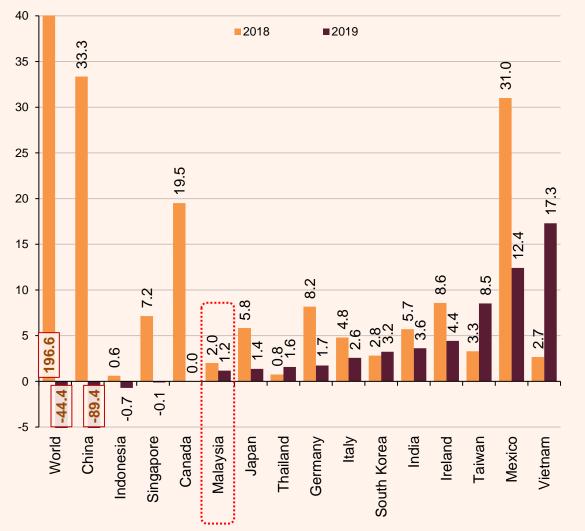
addition • In to the 16 registered subsectors that potential increases of at least **USD200** million. other subsectors such as wood products,

processed/preserved food products, mineral products, and ceramic articles also shown significant potential increases.

Source: ITC (last accessed on 12 Feb 2025)

By 2018-2019, who had filled up the US's imports vacuum from China?

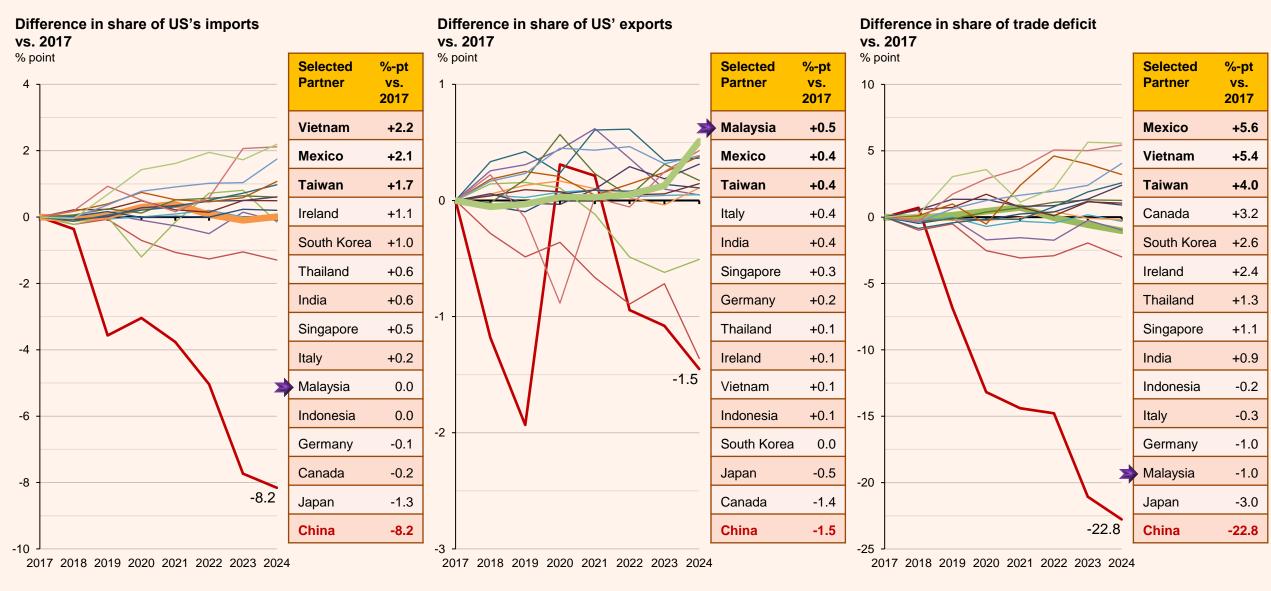
US's imports value changes by selected source of imports USD billion





Source: US Census Bureau

By now, who has filled up the US's trade vacuum left by China?



Source: US Census Bureau

Trump 2.0: Unpredictable impact under different scenarios

Trump 2.0 what have announced/implemented/planned:

- A 30-day pause from 4 Feb 2025 on additional 25% tariffs to imports from Canada (10% for energy and energy products) and Mexico
- Additional 10% imposed to imports from China, effective from 4 Feb 2025
- A 25% import tax on all steel and aluminium with effect from 12 March 2025
- Devise a reciprocal tariffs plan in April. Additional tariffs could be flagged for automotive products, pharmaceuticals and semiconductors

Base case

 Lower tariffs from the proposed 60% on imports from China; lower tariffs or selectively on other countries.



- Staggered implementation, probably in 2H 2025.
- Gentle retaliation measures by China.

Best case

• Both the US-China's engagement to ease severe tariffs retaliation.



 Moderate "anti-drug" tariff on imports from China, Mexico and Canada.

Worst case

- Severe trade tariffs retaliation.
- 100% implementation of the proposed measures.



Immediately hit on China within the Trump's 100 days in office.

Probable impact on Malaysia

%	2017	2018	2019	2024	2025F: Base case (Probability: 50%)	2025F: Best case (Probability: 15%)	2025F: Worst case (Probability: 35%)		
GDP Growth	5.8	4.8	4.4	5.1 (Adv. est.)	5.0 Positive growth supported by stable labour market conditions, expansionary fiscal and accommodative monetary policy. Domestic demand offsets moderate exports.	5.3 Sustained domestic demand. Better-than expected exports and commodities prices underpin the economy.	4.0 Severe trade wars and supply chains disruption slowed down production, exports, and the manufacturing sector. Domestic sectors mitigate the negative spillovers.		
Export Growth	18.8	7.3	-0.8	5.7	4.0	4.5	2.0		
Inflation	2.1	2.4	1.8	1.8	2.5-3.0 Higher inflation risks mainly from t	2.5-3.0 he fuel subsidy rationalisation, higher and higher inputs cost.	2.5-3.0 r private and public sectors' wages		
BNM's OPR (End-period)	3.00	3.25	3.00	3.00	Keeping interest rate steady at 3	.00% while keeping close tab on cost pressure.	driven inflation and any demand		
Investment					Mildly positive Negative				
Flows					The potential impacted industries could be textiles, semiconductors, telecommunications, electrical equipment, machinery, computers, and automotive industries.				
Ringgit against the USD					Strengthening towards end-2025 Weakening towards end-202				



Probable impact of the trade war on Malaysia

Scenario Economic Variables	Base case (Probability: 50%)	Best case (Probability: 15%)	Worst case (Probability: 35%)		
Real GDP	Moderate impact	Mild impact	Strong impact		
Exports	Moderate impact	Mild impact	Strong impact		
Domestic Demand	Mild impact	Mild impact	Moderate impact		
Inflation	Mild impact	Mild impact	Moderate impact		
FDI	Moderate impact	Mild impact	Strong impact		
Overnight Policy Rate (OPR)	No impact	No impact	Moderate impact		
The Ringgit	Moderate impact	Moderate impact	Strong impact		



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THANK YOU

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